

Thomas Ling



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🏠 Bow E3, London

I'm an **experienced healthcare market researcher, data analyst and consultant**. I'm available to start **immediately**, so contact me today to discuss how I can help!

Abilities

Data analysis

- Analytics (Excel, Python, SQL)
- Statistics (gretl)
- Data visualisation (Tableau)

Consulting

- Writing proposals
- Delivering bespoke reports
- Presenting to executives

Market analysis

- Forecasting sales
- Reviewing epidemiology
- Analysing drug pipelines

Primary market research

- Designing surveys
- Interviewing experts

Professional/technical writing

- Market research reports
- Technical documentation
- Sales copy

Project management

- Trained in LEAN principles
- JIRA Kanban user

Education

2006

MA Preclinical medical studies 2.i

University of Cambridge



2009

2009

Clinical medicine training

St George's, University of London



2013

2013

BSc (Honours) Economics and Mathematical Sciences, 1

The Open University



2017

Work history

2013

Pharmaceutical and medical devices industry analyst and consultant

Visiongain



2015

2015

Senior Analyst, Global Market Insights

IMS Health



2016

2017

Consultant, Analytics Center of Excellence

IQVIA



2019

2019

Founder and Director, Lead Consultant

Capalytic



Achievements

- Delivered 2 **consulting projects**
- Created a range of **Excel tools** for market analysis

- Contributed to **market forecasts** of central nervous system therapy areas

- Designed **statistical methodologies** for estimating patient populations
- Contributed to **>330m USD** in new business
- Presented a **research poster** at ISPOR Baltimore 2018

- Set up a limited company to offer **freelance/contract services**